



Dr. Robert A. Howell

Brief Summary

Dr. Howell has combined a career as an academic, consultant, and executive across a broad spectrum of assignments to position himself as a leading authority on corporate governance and financial analysis, reporting, and control practices. His current interests focus on changing governance practices in the wake of corporate abuses and new regulations, and financial analysis, reporting, and control practices. His earlier work focused on free cash flows and value creation, the strategic role of finance, new approaches to cost and profit management, and management lessons from the lean production model.

Academic Appointments

- (a) Tuck School of Business at Dartmouth, David T. McLaughlin D'54, T'55 Distinguished Visiting Professor of Business Administration, 2000-present.
- (b) IMD: International Institute for Management Development (Lausanne, Switzerland), Professor of Strategy, Finance and Accounting, 1999-2002.
- (c) Thunderbird: American Graduate School of International Management, Clinical Professor of Management Accounting, 1995-1998.
- (d) New York University, Stern School of Business, Clinical Professor of Management and Accounting, 1977-1995.
- (e) Harvard Business School, Assistant Professor of Business Administration, 1967-1972.
- (f) Also, Visiting Professor for EMBA and other programs in Austria, Germany, Italy, Poland, and Slovenia.

Audiences: MBAs, EMBA's, MS in Accounting, DBAs and Senior Executives

Courses Taught: Financial Accounting, Managerial Accounting, Management Control Systems, Corporate Financial Management, Financial Statement Analysis, Business Policy and Strategy, and Turnaround Management.

Recipient of a number of "outstanding teacher" awards including "4 star" recognition by Business Week.

Author of several research studies on the changing roles of management accounting and financial management for the NAA and FEI, respectively, and articles in *Harvard Business Review*, *The Financial Times*, *Financial Executive*, *Management Accounting*, and other publications.

Cited by Fortune as a leading edge accounting thinker in "Accounting Gets Radical," April 16, 2001.

Business Experience

Consultant to a number of the top companies in the world including General Electric, Intel, AT&T, Johnson & Johnson, Nestles, KPN, Daimler Chrysler, RWE/Thames Water, Hallmark Cards, Applied Materials, Northrup Grumman, Cummins Engine and many others.

Typical Assignments: Advise and counsel boards, CEOs, CFOs, and their organizations; analytic assignments ranging from detailed ABC cost/profit studies to broad competitive analysis, valuation, and competitive strategy; design and deliver in house training and development programs; led series of executive study missions to Japan and U.S. “best practices” firms; technical advisor for two *Fortune* CFO conferences.

Premix, Inc. (privately held, automotive parts supplier), Director and Chairman of Audit Committee, 1974-1992,

Schick, Inc., VP-Finance, Treasurer, and CFO, 1975-1976

General Housewares Corp., VP-Finance, Treasurer, CFO, and Director, 1973 -1975.

RCA Corporation, Manager, Business Controls, 1965-1967.

Other

Center for Corporate Excellence, (formerly Vail Leadership Institute) Director 2003-2007.

Western Maryland College, Trustee 1989-1998.

Bucknell University, member of Dean's Advisory Committee, active fund raiser for several capital campaigns, former President of Bucknell Club of Boston.

Sudbury, MA School Board, (2 terms) and Chairman

International Teachers Academy, Bled, Slovenia, train Eastern European and Soviet block finance professors, 2000–2006.

Institute for Educational Management (IEM), Harvard University, designed and taught courses in both planning and control and fundraising and financial management, for college and university administrators.

Andover-Newton Theological School, developed special program in church administration

Professional Associations

National Association of Corporate Directors (NACD)

Financial Executives International (FEI), member since 1974.

American Accounting Association, member for more than 30 years.

Institute of Management Accounting (IMA), member since early 1980's; member of both its Management Accounting Committee (MAC) and Financial Accounting Committee

(FAC); Certified Management Accountant #19.

Association for Manufacturing Excellence (AME), member for more than 15 years.

Education

Harvard University, DBA in Management Controls, 1966.

University of Pennsylvania, Wharton Graduate Division, MBA in Industrial Management, 1962.

Bucknell University, BS in Electrical Engineering (Tau Beta Pi), 1960.

Personal

Married to Elizabeth (Betsy) C. Howell; two sons, one stepson, one stepdaughter. (all adults); five grandchildren.

Interests include golf (Woodway Country Club, Darien, CT and The Club at Cordillera, Edwards, CO), skiing, jogging (two marathons), travel, politics, reading, and the Red Sox.

Addresses

David T. McLaughlin D'54, T'55 Distinguished Visiting Professor of Business Administration

Tuck School of Business at Dartmouth

100 Tuck Hall

Hanover NH 03755

Tel: 603.646.0780

Fax: 603.646.1308

robert.a.howell@dartmouth.edu

211 Granada Glen (CO Home)

PO Box 4120

Cordillera, CO 81632

Tel: 970.926.3901

Fax: 970.926.3909

The Village # 502 (NH Home)

85 Dartmouth College Highway

Lyme, NH 03768

Tel: 603.795.4895

